Job Title: Chief Laboratory Officer Department: Administration Reports To: President/CEO Location: Dodge City, KS FLSA Status: Exempt

# About ServiTech

ServiTech has been at the forefront of agricultural innovation since 1975, leveraging cutting-edge technology, research, and science to drive profitability and sustainability for growers across millions of acres. With three state-of-the-art laboratories, we provide precise analytical services that optimize fertility and infield agronomy, enhance livestock nutrition, and maximize customer efficiency. Our commitment to excellence ensures that every test result empowers our customers with actionable insights to improve their operations.

The professionals at ServiTech recognize that data-driven decisions are the backbone of modern agriculture. Our laboratory division is dedicated to delivering accurate, timely, and reliable results that growers and agribusinesses trust. Every sample we process is treated with the utmost care, knowing that each one plays a crucial role in a producer's success.

## **Position Overview**

The Chief Laboratory Officer (CLO) is a visionary leader responsible for driving innovation, efficiency, and excellence across all ServiTech laboratory operations. This role requires a strategic mindset, strong business acumen, and a passion for advancing agricultural science. The CLO will oversee laboratory processes, ensure regulatory compliance, develop high-performing teams, and implement growth strategies that enhance ServiTech's industry leadership. This is an opportunity to shape the future of agricultural analytics and leave a lasting impact on the industry.

## **Key Responsibilities**

- Provide strategic leadership and oversight for all laboratory operations, ensuring efficiency, innovation, and quality assurance.
- Develop and execute a long-term vision for the laboratory division, aligning with ServiTech's mission and business objectives.
- Foster a culture of continuous improvement, collaboration, and scientific excellence across all laboratory teams.
- Ensure compliance with regulatory requirements, industry standards, and accreditation guidelines.
- Optimize laboratory workflows, leveraging technology and best practices to enhance productivity and accuracy.
- Collaborate with cross-functional teams, including agronomy, technology, and business development, to integrate laboratory insights into ServiTech's service offerings.
- Lead and mentor laboratory managers and staff, promoting professional growth, accountability, and operational excellence.
- Establish and manage budgets, ensuring financial sustainability and growth.
- Engage with clients, industry stakeholders, and regulatory bodies to maintain ServiTech's reputation as a leader in agricultural laboratory services.
- Stay ahead of emerging trends, technologies, and advancements in laboratory science to maintain ServiTech's competitive edge.

## Why Join ServiTech?

- Lead an industry-respected laboratory division with the freedom to innovate and drive change.
- Work alongside top professionals in agricultural science, technology, and business strategy.
- Be part of a company that values vision, growth, and continuous improvement.
- Make a tangible impact on the future of sustainable and profitable agriculture.
- If you are a forward-thinking leader ready to shape the future of agricultural laboratory services, we invite you to join us at ServiTech and make a difference.

## Disclaimer:

This job description outlines the general nature and responsibilities of the role but is not an exhaustive list of all duties. ServiTech reserves the right to amend and change responsibilities based on business needs. Employment at ServiTech is atwill and not guaranteed now or in the future.

## Qualifications

#### **Ideal Candidate Profile**

A successful candidate will be an inspiring leader with a track record of driving innovation and operational excellence. They will possess a strong growth mindset, the confidence to make bold decisions, and the ability to lead teams through change. A passion for agricultural science and an entrepreneurial approach to problem-solving are essential.

#### **Qualifications & Experience**

- **Education**: Bachelor's degree in Chemistry, Agricultural Science, or a related field; advanced degree preferred.
- Experience: Minimum of 10 years of experience in laboratory operations, including leadership roles.
- Leadership: Proven ability to lead high-performing teams, develop talent, and drive strategic initiatives.
- Business Acumen: Experience in budgeting, financial management, and optimizing operational efficiencies.
- **Technical Expertise:** Strong understanding of analytical testing, laboratory methodologies, and regulatory compliance.
- **Technology Proficiency:** Proficient in laboratory management software, Microsoft Office Suite, and data analytics tools.
- **Communication Skills**: Excellent verbal and written communication skills, with the ability to influence and engage stakeholders at all levels.
- Problem-Solving Ability: Strong analytical skills, with a proactive and solution-oriented approach to challenges.

## **Travel Requirements**

Ability to travel up to 20% as needed, including overnight stays